

AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Dyson India

Virtual Campus Recruitment- 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register 17th June 2021 by 2 pm

Company	Dyson India
Website	http://www.dyson.in
Batch	2021
Date of Campus	Off campus will be confirm
Job Title	Sales Engineer
Eligible Degrees	B.Tech
Eligible Branches	All Branches
	Students who applied for service need not apply
Eligibility Criteria	60% and above in class X
	60% and above in class XII
	60% and above in B.Tech
Other Skills Required	Good Communication Skill
(If any)	
Location	Delhi NCR
Compensation (CTC)	5.07 LPA
Roles & Responsibilities	 A passion for Dyson technology and understanding of the brand and its machines. Proactively approaching customers in store and demonstrating the Dyson product range according to their needs and requirements. Trading up through the product range as appropriate. Be confident in public speaking, displaying the ability to carry out workshops in front of large groups. Assisting the in Dyson events manager planning, setting up and executing events. Championing Dyson category/product within the DTH/Store, working with your Manager to drive sales and interest in your designated

	area.
	Placing Dyson POS out in store where applicable.
	• Checking that all Dyson products are out on display and in working
	order with the correct price.
	Ensuring a safe shopping environment for our customers
	• Ensuring the Dyson machines and display are tidy, clean and
	'shoppable', ensuring that we maintaining the highest of standards at all
	points throughout the day.
	• Continuously building product knowledge and keeping updated on
	any product developments within Dyson and our competitors.
	• Actively building relationships with the team and the wider support
	channels to further the success of the Dyson Demo.
	Meeting and exceeding sales, demonstration and targets.
	Fulfil other duties as required
Recruitment Process	Video Interview Round – Each student has to introduce himself/herself.
	This round is mainly to check communication fitment (we would be
	sending out a video link on receiving registered students list)
	Business Round – A Skype/Video call with the Hiring Manager will happen
	post all the rounds and the successful students will be given out offers
How to Apply?	All interested students should apply latest by <mark>17th June 2021 by 2 pm</mark>
	<u>Click Here To Apply</u>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President - Amity Education Group

Dean - Industry & Academia Alliance

Advisor - Amity Education Group